17th EAUC Annual Conference



Sponsorship and exhibitor opportunities

THE sustainability event of the year for the tertiary education sector



17 – 19 April 2013, East Midlands Conference Centre, University of Nottingham

A conference overview

About the Conference

The 17th EAUC Annual Conference will be held on the 17 – 19 April 2013 at the East Midlands Conference Centre, The University of Nottingham. It is brought to you by the Environmental Association for Universities and Colleges (EAUC) – a membership organisation representing over 400 Educational and Company Members and over 3,500 key decision makers in the United Kingdom. The 2013 Conference will bring together over 370 delegates from every area of campus life from the tertiary education sector. Delegates include those responsible for environmental management, estates and facilities, finance and procurement as well as curriculum leaders and students. Aside from its exhibition, it will include plenary sessions, interactive workshops and a Conference gala dinner as well as facilitated networking opportunities.

About the Exhibition

The 2013 Conference includes an exhibition hall where all lunchtime catering and refreshments will take place to ensure high exposure for exhibitors. Previous exhibitors covered a wide range of industries and all organisations offering products and/or services to universities, colleges and the learning and skills sector are encouraged to exhibit. A much wider impact is made by linking suppliers and departments within an institution. Representatives from UK universities and colleges will include decision makers, budget holders and policy makers. This event is your opportunity to make links with all the key players in the tertiary education sector.

Sponsorship and exhibitor opportunities

We have several opportunities for organisations to partner with us in the running of this important Annual Conference. Aside from the standard exhibitor packages, why not enhance your company exposure with a sponsorship package designed to make an instant impact. We also offer sponsorship for specific elements of the Conference such as the Conference Gala Dinner, facilitated networking events, the Internet Café, lanyard and refreshment breaks.

Advertising opportunities

We have a variety of packages for organisations to advertise in the Conference Programme which is handed out to all Conference participants and available on the EAUC website as a download long after the Conference is over.

Maximise your exposure by booking your advert now!

Early-bird discounts - book early to avoid disappointment and save £££!

Book on an early-bird package before 20 December 2012 to receive the discount and to choose your own stand location. In addition to this, if you are an EAUC Member, you get further discounted packages. If you are not yet an EAUC Member then join today and make the most of the discounted Member Conference rates! Go to page 18 for more information on EAUC Membership.

We sold out on exhibition opportunities last year, so book your space today!







Is the EAUC Annual Conference right for you?

Why should your organisation be involved?

- This is a "must attend" event for organisations offering products and services used by university and college professionals or students
- To reach a target audience of over 370 delegates and sector representatives working in the higher and further education sector
- To make your company name, logo and brand visible to the 79%*of delegates representing senior management level, budget holders and decision makers all under one roof
- To demonstrate your goods and services to universities and colleges from across the UK
- To generate new business leads 97% of 2012 exhibitors gained new potential leads
- For the opportunity of high profile visibility for your organisation pre, during and post Conference
- This event is your opportunity to make links with all the key players in the further and higher education sector
- An invitation to you and your colleagues to engage fully with the delegates and sector representatives by attending the facilitated Conference sessions
- To show your commitment to engaging with the sector on changing behaviour, environmental improvements and operating more sustainably
- For an opportunity to become a sponsor partner enhance your profile by taking advantage of one of the
 sponsorship packages available or tailor-make a package
 to suit your needs

Who can sponsor or exhibit at the EAUC Annual Conference?

- Architects, Refurbishment Specialists Design and Construction
- Environmental Friendly Products and Services
- Metering, Monitoring and Benchmarking
- Sustainability Planning
- Attitude and Behaviour Change
- ESD (Education for Sustainable Development)
- Procurement
- Travel and Transport
- Biodiversity
- Facilities Services
- Project and Risk Management
- Waste, Waste Management and Resource Efficiency
- Carbon Management
- ICT (Information and Communications Technology) and Software
- Social Responsibility
- Water
- Consultancies
- Information Services
- Staff and Student Engagement
- Well Being
- Energy and Energy Management
- Leadership Governance
- Sustainable / Environmental Supplier Services

Not listed? Contact us to discuss if your product or service is suitable for our exhibition

^{*}Based on 2012 delegates

An overview of 2012 sponsor and exhibitor organisations

- Abricon
- Advanced Power Technology Ltd
- Better World Books
- Shower Bob
- Broxap
- Building Sustainability
- Chalmor
- Change Agents
- Cycle-Works
- d+b facades
- Elcomponent
- The Energy Consortium
- Enviroco
- eSight Energy

- Food for Life (Soil Association)
- Franklite
- Future-Tech silver and lanyard sponsor
- Greengauges
- Goupil Industrie silver sponsor
- Hoval gold sponsor
- Iceotope platinum sponsor
- InterfaceFlor
- IT Schools Africa
- Julabo
- Jutexpo
- Kyocera silver sponsor
- Kyron Big Belly Solar

Compactor Bin

- Labwaste
- Leafield Environment
- Liftshare *lunch sponsor*
- Marshall ACM
 Office Depot bag sponsor
- Oxfam Collects
- PHS Datashred
- Power Perfector
- Revise gold sponsor
- RICOH silver sponsor
- RM Education
- Robertson
- Schneider Electric silver sponsor

- Siteco silver sponsor
- Steinel
- Straight
- TREND
- Veolia
- WasteCare
- Wybone

What the 2012 exhibitors thought about the Conference

- 97% of companies gained new potential customers
- 90% stated their expectations were met (fully or in part)

What the 2012 delegates thought about the exhibition

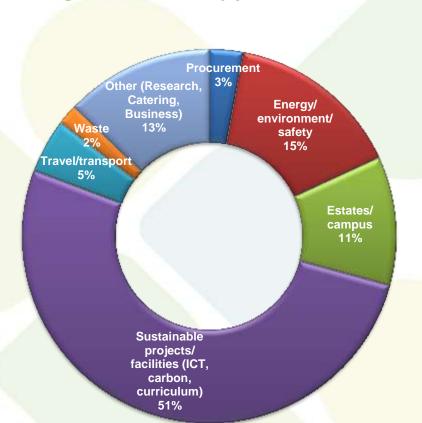
- Overall, 80% of delegates rated the exhibition as 'excellent'/'good'
- Very good mix of exhibitors
- It is great to hook up with sustainability professionals and really bounce ideas around!

What the 2012 delegates thought about the conference

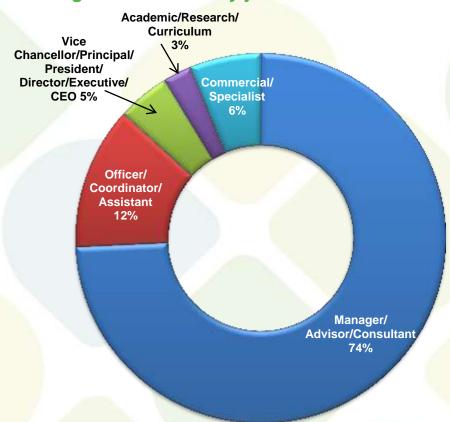
- Overall, 91% of delegates rated the 2012 Conference as 'excellent'/'good
- Overall, delegates rated the networking opportunities as 86% 'excellent'/'good'

2012 delegate breakdown by job role and title

Delegate breakdown by job role



Delegate breakdown by job title



Testimonials from 2012 exhibitors

[&]quot;The value of focused leads generated from the EAUC Conference was definitely worth our attendance."

[&]quot;The Networking opportunities are a very clever mix of business and fun, it is the perfect balance to gain clients' interest in an informal way."

[&]quot;The EAUC conference is the first one in our diary every year!"

An overview of 2012 delegate institutions and participating organisations

Α

Anglia Ruskin University
Association for the
Advancement of Sustainability
in Higher Education AASHE
Association of Colleges
Aston University
Australasian Campuses
Towards Sustainability ACTS

В

Bath Spa University
Bedford College
Bicton College
Birkbeck College, University of
London
Birmingham City University
Blackpool & The Fylde College
Borders College
Bournemouth University

C

Canterbury Christ Church University City College Norwich City College Plymouth City University London College of West Anglia Conférence des Grandes Ecoles Copenhagen Business School Coventry University Cranfield University Craven College

DE

De Montfort University
DEFRA
Durham University
Edge Hill University
Edinburgh College
Edinburgh Napier University

F G

Glyndwr University

ΗI

HEEPI HEFCE Higher Education Academy

JK

Imperial College London Keele University King's College London Kingston University

L

Lancashire Global Education
Centre
Lancaster University
Leeds City College L
eeds Metropolitan University
Leicester College
Lewisham College incorporating
Southwark College
Liverpool John Moores
University London School of
Economics and Political
Science
Loughborough University

MNO

Manchester Metropolitan
University
Natural Environment Research
Council
New College Stamford
Newcastle University
Newcastle-under-Lyme College
NHS Sustainable Development
Unit
Nottingham Trent University
NUS Services Ltd
Oxford Brookes University

Continued...



An overview of 2012 delegate institutions and participating organisations (cont.)

P Q

Pembrokeshire College People & Planet Queen Margaret University Queen Mary, University of London Queens University Belfast

U

University Campus Suffolk University College London University of Aberdeen University of Birmingham University of Bradford University of Brighton University of Bristol University of Cambridge University of Central Lancashire University of Derby University of Dundee University of East London University of Edinburgh University of Essex University of Exeter University of Gloucestershire University of Greenwich University of Hertfordshire University of Hull University of Leeds

University of Leicester University of Lincoln University of Manchester University of Northampton University of Nottingham University of Reading University of Roehampton University of Salford University of Sheffield University of Southampton University of Strathclyde University of The Arts London University of the West of Scotland University of Ulster University of Warwick University of Winchester University of Wolverhampton University of Worcester University of York

WY

Wakefield College
Walsall Adult & Community
College
Wigan & Leigh College
Wiltshire College
Worcester College of
Technology









EAUC sustainability hub

Showcase your products and services in the most sustainable way!

We encourage all sponsors and exhibitors to think about exhibiting in the most sustainable way possible. We have created a "sustainability hub" offering some practical advice on ways to promote your good and services with sustainability in mind.

The EAUC makes a conscious effort to reduce the environmental and social impacts of its Annual Conference and we work very closely with the host venue. The EAUC Conference ethos will soon be available from the EAUC Conference website. We ask all delegates, exhibitors and sponsors attending to kindly read it and commit to it. We welcome ideas or suggestions of how we can improve it.



Marketing materials - have you considered...

Asking your suppliers for a copy of their Sustainability Policy? They may not have one but it may make them more aware of the need to have one for future business?

Printing - have you considered...

Printing back-to-back / double-sided wherever possible.

New technology - have you thought about...

Putting a QR Code on your printed materials? Saves you money and helps the environment!

Give-aways and gimmicks - are yours necessary and sustainable?

Everyone wants to promote their company and maximise exposure when at a conference. But when it comes to give-aways have you considered the impact these have on waste?

You'll find more at...

www.eauc.org.uk/sustainability_hub_for_sponsorsexhibitors





Overview of 2013 Conference sponsor/exhibitor packages

| Exhibition space of 2m x 3m, 1 table, 2 chairs, 1 electrical socket, 1 WIFI code Basic stand Basic stand Basic stand Double stand Double stand Double stand Double stand Conference delegate passes including all meals and parking 2 2 3 4 Company name, logo and website in the Conference Programme and description Short Extended Extended Extended Extended Company name, logo and website on the EAUC website Conference Gala Dinner E40 payable Frea trickets Free entry to the raffle (prize to be supplied by sponsor) Annual EAUC Company Membership – Bronze Level (worth £500) E500 payable Free half page Free full page Free back cover Choose own stand location in exhibition hall Early-bird only Free-event company logo inclusion in all electronic communication to EAUC Members Pre-event company logo inclusion in all press releases Verbal mention, plenary and workshop screen display of company name/logo Editorial space in the Conference Programme Complimentary tickets to the prestigious Green Gown Awards Ceremony 2012 Double stand A 4 Extended Free tickets Free half pag | | | | | | |
|--|--|-----------------------------|-----------------|----------------|----------------|-----------------|
| Exhibition space of 2m x 3m, 1 table, 2 chairs, 1 electrical socket, 1 WIFI code Basic stand Basic stand Double stand Double stand Double stand Double stand Double stand Double stand Conference delegate passes including all meals and parking 2 2 3 4 Company name, logo and website in the Conference Programme and description Short Extended Extended Extended Company name, logo and website on the EAUC website Conference Gala Dinner £40 payable 2 free tickets 2 free tickets 4 free tickets Free entry to the raffle (prize to be supplied by sponsor) £200 payable Free half page Free full page Free back cover Colour advert in Conference Programme Payable Free half page Free full page Free back cover Choose own stand location in exhibition hall Early-bird only Free vent company logo inclusion in all electronic communication to EAUC Members Pre-event company logo inclusion in all press releases Verbal mention, plenary and workshop screen display of company name/logo Editorial space in the Conference Programme Complimentary tickets to the prestigious Green Gown Awards Ceremony 2012 Headline sponsor company logo and website link on EAUC homepage for 2 weeks | Choose your | sponsorship/exhibitor level | Exhibitor | Silver x 7 | Gold x 2 | Platinum x 1 |
| Exhibition space of 2m x 3m, 1 table, 2 chairs, 1 electrical socket, 1 WIFI code Basic stand Basic stand Double stand Extended Ex | Use of Conference logo on company electronic communication | | ✓ | ✓ | ✓ | ✓ |
| Company name, logo and website in the Conference Programme and description Short Extended Extended Company name, logo and website on the EAUC website Conference Gala Dinner £40 payable 2 free tickets 2 free tickets 4 free tickets Free entry to the raffle (prize to be supplied by sponsor) £200 payable £200 payable £200 payable £300 payable £40 payable £40 payable £500 payable £500 payable £500 payable £600 payable £700 payable £700 payable £800 payable £800 payable £800 payable £800 payable £800 payable £800 payable £800 | Exhibition space of 2m x 3m, 1 table, 2 chairs, 1 electrical socket, 1 WIFI code | | • | • | · | • |
| Company name, logo and website on the EAUC website ***Featured** Featured** Fired tickets* Free entry to the raffle (prize to be supplied by sponsor) Annual EAUC Company Membership – Bronze Level (worth £500) E500 payable ***Pree half page** Free half page** Free full page** Free back cover* Choose own stand location in exhibition hall Free-event company logo inclusion in all electronic communication to EAUC Members Pre-event company logo inclusion in all press releases Verbal mention, plenary and workshop screen display of company name/logo Editorial space in the Conference Programme Complimentary tickets to the prestigious Green Gown Awards Ceremony 2012 Headline sponsor company logo and website link on EAUC homepage for 2 weeks | Conference delegate passes including all meals and parking | | 2 | 2 | 3 | 4 |
| Company name, logo and website on the EAUC website Conference Gala Dinner £40 payable £500 payable £500 payable £500 payable £500 payable £600 pay | Company name, logo and website in the Conference Programme and description | | Short | Extended | Extended | Extended |
| Free entry to the raffle (prize to be supplied by sponsor) Annual EAUC Company Membership – Bronze Level (worth £500) £500 payable ✓ ✓ ✓ Payable Free half page Free full page Free back cover Choose own stand location in exhibition hall Early-bird only ✓ ✓ Headline Pre-event company logo inclusion in all electronic communication to EAUC Members ✓ Headline Pre-event company logo inclusion in all press releases ✓ Headline Verbal mention, plenary and workshop screen display of company name/logo Editorial space in the Conference Programme Complimentary tickets to the prestigious Green Gown Awards Ceremony 2012 Headline sponsor company logo and website link on EAUC homepage for 2 weeks | Company name, logo and website on the EAUC website | | ✓ | | | |
| Annual EAUC Company Membership – Bronze Level (worth £500) £500 payable Free half page Free full page Free back cover Choose own stand location in exhibition hall Pre-event company logo inclusion in all electronic communication to EAUC Members Pre-event company logo inclusion in all press releases Verbal mention, plenary and workshop screen display of company name/logo Editorial space in the Conference Programme Complimentary tickets to the prestigious Green Gown Awards Ceremony 2012 Headline sponsor company logo and website link on EAUC homepage for 2 weeks | Conference Gala Dinner | | £40 payable | 2 free tickets | 2 free tickets | 4 free tickets |
| Colour advert in Conference Programme Payable Free half page Free full page Free back cover Choose own stand location in exhibition hall Pre-event company logo inclusion in all electronic communication to EAUC Members Pre-event company logo inclusion in all press releases Verbal mention, plenary and workshop screen display of company name/logo Editorial space in the Conference Programme Complimentary tickets to the prestigious Green Gown Awards Ceremony 2012 Headline sponsor company logo and website link on EAUC homepage for 2 weeks | Free entry to the raffle (prize to be supplied by sponsor) | | £200 payable | ✓ | ✓ | ✓ |
| Choose own stand location in exhibition hall Pre-event company logo inclusion in all electronic communication to EAUC Members Pre-event company logo inclusion in all press releases Verbal mention, plenary and workshop screen display of company name/logo Editorial space in the Conference Programme Complimentary tickets to the prestigious Green Gown Awards Ceremony 2012 Headline sponsor company logo and website link on EAUC homepage for 2 weeks | Annual EAUC Company Membership – Bronze Level (worth £500) | | £500 payable | ✓ | ✓ | ✓ |
| Pre-event company logo inclusion in all electronic communication to EAUC Members Pre-event company logo inclusion in all press releases Verbal mention, plenary and workshop screen display of company name/logo Editorial space in the Conference Programme Complimentary tickets to the prestigious Green Gown Awards Ceremony 2012 Headline sponsor company logo and website link on EAUC homepage for 2 weeks | Colour advert in Conference Programme | | Payable | Free half page | Free full page | Free back cover |
| Pre-event company logo inclusion in all press releases Verbal mention, plenary and workshop screen display of company name/logo Editorial space in the Conference Programme Complimentary tickets to the prestigious Green Gown Awards Ceremony 2012 Headline sponsor company logo and website link on EAUC homepage for 2 weeks | Choose own stand location in exhibition hall | | Early-bird only | ✓ | ✓ | ✓ |
| Verbal mention, plenary and workshop screen display of company name/logo ✓ ✓ ✓ Editorial space in the Conference Programme 250 words 500 words Complimentary tickets to the prestigious Green Gown Awards Ceremony 2012 2 2 Headline sponsor company logo and website link on EAUC homepage for 2 weeks ✓ | Pre-event company logo inclusion in all electronic communication to EAUC Members | | | ✓ | ✓ | Headline |
| Editorial space in the Conference Programme 250 words Complimentary tickets to the prestigious Green Gown Awards Ceremony 2012 Headline sponsor company logo and website link on EAUC homepage for 2 weeks | Pre-event company logo inclusion in all press releases | | | ✓ | ✓ | Headline |
| Complimentary tickets to the prestigious Green Gown Awards Ceremony 2012 Headline sponsor company logo and website link on EAUC homepage for 2 weeks | Verbal mention, plenary and workshop screen display of company name/logo | | | ✓ | ✓ | ✓ |
| Headline sponsor company logo and website link on EAUC homepage for 2 weeks ✓ | Editorial space in the Conference Programme | | | | 250 words | 500 words |
| Todamio oponosi company rego and nosono minori 27 to o nomepago 15. 2 nostro | Complimentary tickets to the prestigious Green Gown Awards Ceremony 2012 | | | | 2 | 2 |
| 3 minute plenary speaking/2 minute company video in plenary session ✓ | Headline sponsor company logo and website link on EAUC homepage for 2 weeks | | | | | ✓ |
| | 3 minute plenary speaking/2 minute company video in plenary session | ١ | | | | ✓ |

Previous exhibitors

This is for those that exhibited at the 2012 EAUC Annual Conference

What's included?

- Exhibition space of 2m x 3m, including 1 table and 2 chairs, 1 electrical socket, 1 WIFI code
- Conference delegate passes for 2 people including all meals#
- Company name, logo and website in the Conference Programme, including a short description of your organisation
- Company name, logo and website on the EAUC website #Supplementary rates applicable for the gala dinner, accommodation and to book additional colleagues

Costs

EARLY-BIRD SPECIAL - before 20 December

- From £563 EAUC Members*
- £1,188 Non-Members

STANDARD RATE - after 20 December

- From £625 EAUC Members*
- £1,250 Non-Members

Book before 20 December and save 5% and choose your stand

New exhibitors

For those that those new to the EAUC Annual Conference and are attending for the first time

What's included?

- Exhibition space of 2m x 3m, including 1 table and 2 chairs, 1 electrical socket, 1 WIFI code
- Conference delegate passes for 2 people including all meals#
- Company name, logo and website in the Conference Programme, including a short description of your organisation
- Company name, logo and website on the EAUC website #Supplementary rates applicable for the gala dinner, accommodation and to book additional colleagues

Costs

EARLY-BIRD SPECIAL - before 20 December

- From £720 EAUC Members*
- £1,520 Non-Members

STANDARD RATE - after 20 December

- From £800 EAUC Members*
- £1,600 Non-Members

Book before 20 December and save 5% and choose your stand

*EAUC Member discounts on the Non-Member rate:

Bronze: 10% Silver: 15% Gold: 20% Platinum: 25%

Not an EAUC Company Member but like the Member rates? Join now or visit page 18

Platinum sponsorship package – exclusive only 1 available

What's included?

- Exclusive Platinum Sponsor
- 3 minute plenary speaking opportunity or 2 minute company video in plenary session
- Double Exhibition space of 2m x 6m, including 2 tables and 4 chairs
- 2 electrical sockets, 2 WIFI codes
- Choose own stand location in exhibition hall (exclusive to sponsors only)
- Conference delegate passes for 4 people including all meals and Conference Gala Dinner#
- Free entry to the raffle (prize to be supplied by sponsor)
- 2 complimentary tickets to attend the prestigious Green Gown Awards
 Ceremony in 2012 for additional sector exposure
- Annual EAUC Company Membership Bronze Level - worth £500 (see page 18)
- Editorial space in a leading publication for the sector (worth £2,500!)

#Supplementary rates applicable for accommodation and to book additional colleagues

Exclusive marketing opportunities:

- Headline sponsor company logo in all electronic Conference communication to all EAUC Members and partners including direct link to own website
- Headline sponsor company logo on EAUC website homepage for two weeks (pre and post Conference)
- Pre-event headline sponsor company logo inclusion in press releases
- Company name, logo and website in the Conference Programme, including an extended description of your organisation
- Company name, logo and website on the EAUC website
- Verbal mention and screen display throughout the Conference, in plenary and workshops (where applicable)
- 500 word editorial space included in the Conference Programme
- Full back page colour advert on Conference Programme

Cost

<u>EARLY-BIRD SPECIAL</u> – book before 20 December

- From £6,200 EAUC Members*
- £7,363 Non-Members

STANDARD RATE - after 20 December

- From £6,588 EAUC Members*
- £7,750 Non-Members

Book before 20 December and save 5%

*EAUC Member discounts on the Non-Member rate:

Silver: 5% Gold: 10% Platinum: 15%. No sponsorship discounts for Bronze.

Not an EAUC Company Member but like the Member rates? Join now or visit page 18

Sponsorship

Gold sponsorship package – only 2 available

What's included?

- Double Exhibition space of 2m x 6m, including 2 tables and 3 chairs
- 2 electrical sockets, 2 WIFI codes
- Choose own stand location in exhibition hall (exclusive to sponsors only)
- Conference delegate passes for 3 people including all meals and Conference Gala Dinner#
- Free entry to the raffle (prize to be supplied by sponsor)
- 2 complimentary tickets to attend the prestigious Green Gown Awards Ceremony in 2012 for additional sector exposure
- Annual EAUC Company Membership - Bronze Level - worth £500 (see page 18)

#Supplementary rates applicable for accommodation and to book additional colleagues

Exclusive marketing opportunities:

- Pre-event company logo inclusion in all electronic Conference communication to all EAUC Members and partners
- Pre-event logo inclusion in press releases
- Company name, logo and website in the Conference Programme, including an extended description of your organisation
- Company name, logo and website on the **EAUC** website
- Verbal mention and screen display throughout the Conference, in plenary and workshops (where applicable)
- 250 word editorial space included in the Conference Programme
- Full page colour advert inside Conference Programme

Cost

EARLY-BIRD SPECIAL – book before 20 December

- From £4,600 EAUC Members*
- £5,463 Non-Members

STANDARD RATE - after 20 December

- From £4,888 EAUC Members*
- £5,750 Non-Members

Book before 20 **December** and save 5%

*EAUC Member discounts on the Non-Member rate:

Silver: 5% Gold: 10% Platinum: 15%. No sponsorship discounts for Bronze.

Not an EAUC Company Member but like the Member rates? Join now or visit page 18

Sponsorship

Silver sponsorship package – only 7 available

What's included?

- Exhibition space of 2m x 3m, including 1 table and 2 chairs
- 1 electrical socket, 1 WIFI code
- Choose own stand location in exhibition hall (exclusive to sponsors only)
- Conference delegate passes for 2 people including all meals and Conference Gala Dinner#
- Free entry to the raffle (prize to be supplied by sponsor)
- Annual EAUC Company Membership

 Bronze Level worth £500 (see
 page 18)

#Supplementary rates applicable for accommodation and to book additional colleagues

Exclusive marketing opportunities:

- Pre-event company logo inclusion in all electronic Conference communication to all EAUC Members and partners
- · Pre-event inclusion in press releases
- Company name, logo and website on the EAUC website
- Company name, logo and website in the Conference Programme, including an extended description of your organisation
- Verbal mention and screen display throughout the Conference, in plenary and workshops (where applicable)
- Half page colour advert inside Conference Programme

Cost

<u>EARLY-BIRD SPECIAL</u> – book before 20 December

- From £3,000 EAUC Members*
- £3,563 Non-Members

STANDARD RATE - after 20 December

- From £3,188 EAUC Members*
- £3,750 Non-Members

Book before 20 December and save 5%

*EAUC Member discounts on the Non-Member rate: Silver: 5% Gold: 10% Platinum: 15%. No sponsorship discounts for Bronze. Not an EAUC Company Member but like the Member rates? <u>Join now</u> or visit page 18

Sponsorship packages

Conference refreshment breaks

Delegates always appreciate a good cup of coffee and a nice lunch! Get high profile company visibility by sponsoring a refreshment break, a lunch or both!

What's included?

Have your logo displayed during the Conference refreshment breaks:

- Company name, logo and website link on Conference website
- Company name, logo and website link on promotional materials, including Conference Programme

Costs

- £350 refreshment breaks
- £550 lunch breaks

Facilitated networking events (x 2)

Get high profile company visibility by sponsoring the networking event on day 1 or the Conference Gala Dinner on day 2

What's included?

Exclusive sponsorship of the Conference networking event or the Conference Gala Dinner:

- Have your logo displayed during the facilitated event/dinner where all delegates are present
- Verbal recognition during the Conference
- Company name, logo and website link on Conference website and promotional materials, including Conference Programme

Cost

£2,000 per event

Conference bag and lanyard

Have your logo highly visible on the Conference bag and/or Conference lanyard given to all delegates. Products are environmentally sourced

What's included?

- Company name, logo and website link on Conference website and on all promotional materials, including Conference Programme
- Remainder stock will be re-used at other EAUC CPD events throughout the year

Costs

- £3,500 conference bag
- £3,500 conference lanyard
- £6,000 special offer for both!

Sponsorship packages

"Your name" internet café located in the exhibition hall

Price includes "ready-to-go" package of 4 computers connected to the internet, placed in attractive location in the exhibition hall. Always popular with the delegates!

What's included?

Have the café named after your company giving you a high company profile and visibility

- Company logo displayed as screen saver and redirected to company website
- Brand with your own mouse pads and other promotional materials
- Promotion of internet café name, logo and website in Conference Programme
- Verbal announcements in the exhibition hall
- Company name, logo and website link on Conference website

Cost

£3,000

Conference raffle

For sponsors and exhibitors only!

Do you have a product or service you wish to promote as a raffle prize? You supply your gift (minimum value of £150) and we will promote it! Delegates will come to your stand to be entered into a raffle. Raffle prize will be drawn at the Conference Gala Dinner.

What's included?

Pre-event awareness and promotion of your company prize

- · Verbal announcements in the exhibition hall
- Delegates directed to your stand to receive extra raffle tickets
- Winners drawn at the Conference Gala Dinner with great PR exposure and photo opportunities to be maximised during and post-Conference
- Company name, logo and website link in Conference Programme

Cost

Only £200

(plus you supply the prize)

Greening the Conference!

Would you like to integrate your sustainability product into the programme? If you have a good product and work with current universities and colleges and can help share best practice, then we want to hear from you!

What's included?

- Company name branded alongside session/workshop
- Massive exposure of your product to the delegates – possible integration into a workshop (if applicable)
- Company name, logo and website link included in Conference Programme

Cost

Price on application

(Subject to relevance and availability the product must enhance the Conference and we do not promote giveaways)

Sponsorship packages

Conference Programme advertisement

Would you like to maximise your Conference exposure? Advertise in the Conference Programme which is given to all delegates and frequently referred to.

Deadline for receipt of artwork is 7 March 2013.

What's included?

- Full page (A4)
- Half page (A5)
- Quarter page (A6)

Cost

- £1,500 (A4)
- £1,000 (A5)
- £800 (A6)

Sponsor a student

Why not invest in tomorrow's working generation by sponsoring a student to attend the conference and ensure that sustainability and resource efficiency is at the top of their agenda, no matter where they work!

You can provide a student or we can suggest one.

What's included?

- Company name, logo and website link on Conference website
- Company name, logo and website link on promotional materials, including Conference Programme

Cost

£400

What next?

We hope the benefits speak for themselves and we have convinced you to attend the EAUC Conference as a sponsor or exhibitor!

How to book

You'll find all of the information and booking online at www.eauc.org.uk/sponsorship and exhibition

- Identify the best sponsor or exhibitor packages for your organisation from the offerings listed in pages
 11-17
- Go online to <u>www.eauc.org.uk/sponsorship_and_exhibition</u> and select your package. Any Member discounts will be applied on the invoice
- Select any additional elements you require such as accommodation, Conference Gala Dinner, additional stand personnel tickets, advertising etc*
- We ask you to read and accept the EAUC Conference ethos and the EAUC Conference terms and conditions

*Please note that sponsor/exhibitor packages do not include accommodation. A selection of accommodation is available from the website at an additional cost. Exhibitor packages do not include the Conference Gala Dinner. If you wish to include accommodation (halls of residence or hotel option) and the Conference Gala Dinner in your package, please tick these boxes when you register online.

Deadlines to remember

- Early-bird rate applies for bookings received up to and including 20 December 2012
- Standard rate applies for bookings received after 20 December 2012
- Advertising and editorial cut-off date for the Conference Programme is 7 March 2013

Information

2013 Exhibition opening times

- Wednesday 17 April 12.30pm until 17.30pm
- Thursday 18 April all day and closes at 16.30 hours
- Friday 19 April no exhibition but delegate sessions continue

Access and dismantling

Exhibitor access is available from **8am on 17 April**. Dismantling of stands is to take place after the last scheduled session on 18 April (16.30 hours). Please note that the room needs to be cleared the same day. There is an unloading bay area connected to the Banqueting Suite. Parking is free in designated areas.







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We sold out on exhibition opportunities last year, so please book now to secure your package!

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